


# PLAYER MAP X-RAY

Only 3 steps to success using PMX as your sales dashboard

## 1. **Players:** see all your strategic client relationships

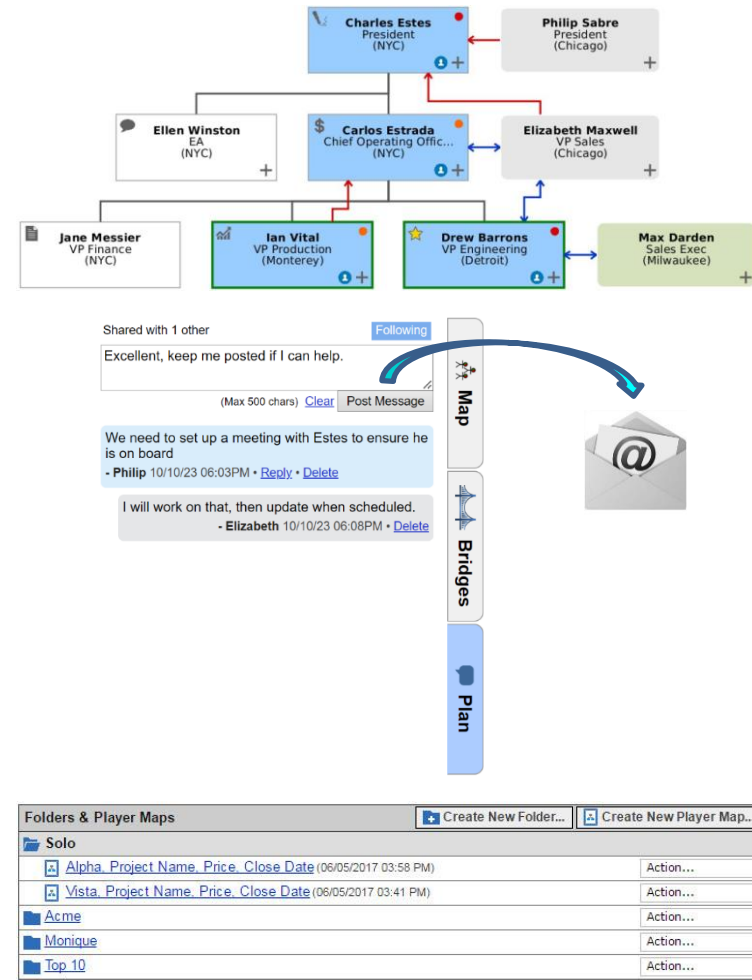
- ✓ ID Players to design your plan, meeting or marketing
- ✓ Discuss Players/champions/etc. and [bridge](#) your team
- ✓ Click  to see the [LinkedIn](#) profiles of client Players

## 2. **Planning:** create your plan, coaching & updates

- ✓ Use Player Maps for planning, briefing & marketing
- ✓ [Player Plan](#) then message team using the [Plan tab](#)
- ✓ [Click tabs](#) to review bridges and check IQ coaching

## 3. **Projects:** win the key projects on your forecast

- ✓ Customize filing cabinet for instant Player Map access
- ✓ Title "Client, Project, Price, Date" to align with forecast
- ✓ [Share and Team Edit](#) Player Maps to fuel collaboration



If questions, ping us at [pmx@playermap.com](mailto:pmx@playermap.com) or 1.414.921.2550