

PLAYER MAP

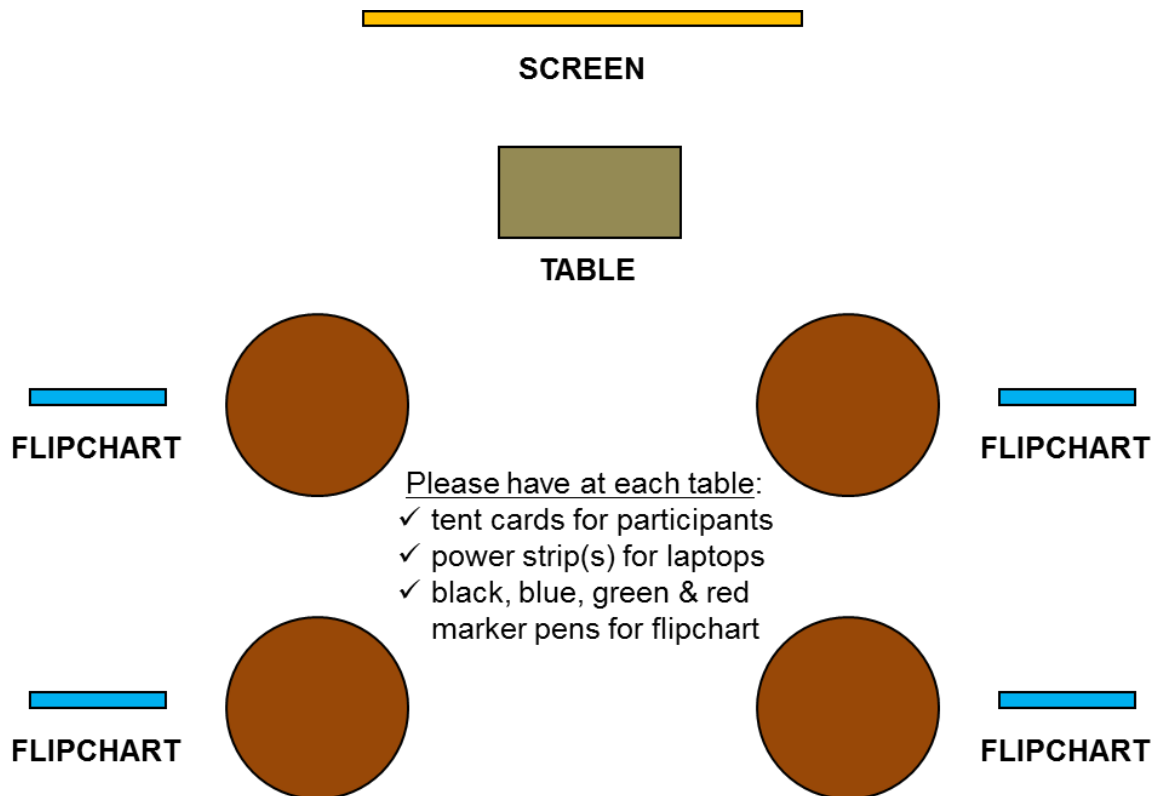
Workshop Setup

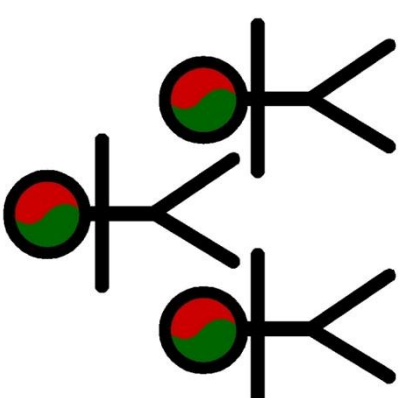
Our experience demonstrates that the environment for a workshop greatly contributes to its overall success, so management of the following is appreciated:

- Room (spacious size, comfortable seating, good acoustics)
 - Tables (seating for 6-7) in “U” shape per attached diagram
 - Tent Cards (print last page and participants can write name)
 - Power at each table for laptops (multi-plug adapter is handy)
 - Internet access so people can use PMX (wireless preferred)
 - Flipchart & Marker Pens (e.g. black, blue & red for each table)
 - PC Projector (USB, HDMI or WIFI), screen & stool at room front
 - Refreshments at approximately 8:30, 10, and 2:30 and lunch at 12
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- Dress is business or casual according to your company culture.
 - Request that the Team Leader (or their designate) bring a laptop.
 - Coffee is nice around 8:00 so people can chat and get settled.
 - Lunch could be catered depending on restaurant availability.
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Workshop Setup





Players + Value + Strategy = Sales

PLAYER MAP

Sell More Sooner